

## Closers Survival Guide Grant Cardone

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### Closers Survival Guide Grant Cardone

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First - there is MUCH to learn from Grant Cardone and The Closer's Survival Guide. The mechanics of the close, the proper rules for negotiating and most of the example closes are gold. But read this book through your own lens and be critical of the information you receive.

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Brief Summary of Book: The Closer's Survival Guide: Over 100 ways to ink the deal by Grant Cardone Here is a quick description and cover image of book The Closer's Survival Guide: Over 100 ways to ink the deal written by Grant Cardone which was published in 2009-1-1 .

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Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

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